

# Evaluation

Date: \_\_\_\_\_

## Entrepreneurship Level III.

### Post – then – Pre-Evaluation

Program / Activity: \_\_\_\_\_

**Instructions:** On the following scale 4 is high and 1 is low. Rate what you know about that subject now that you have completed the program/project. Circle N/A if that particular information was not included. Please circle your answer in each column.

What is your understanding of . . .	Now – After Completing the Program/project	Back – Before you Started the Program / Project	I plan to Use This Within Six Months
1. Turning a 4-H project into a market opportunity	4 3 2 1 N/A	4 3 2 1	4 3 2 1
2. Why cash flow forecast is important in business decision making	4 3 2 1 N/A	4 3 2 1	4 3 2 1
3. Sales tax regulations	4 3 2 1 N/A	4 3 2 1	4 3 2 1
4. The entrepreneur's responsibility to self and community	4 3 2 1 N/A	4 3 2 1	4 3 2 1
5. The influence of your business on the community	4 3 2 1 N/A	4 3 2 1	4 3 2 1
6. When to quit and close your business	4 3 2 1 N/A	4 3 2 1	4 3 2 1
What is your ability to . . .	Now – After Completing the Program/project	Back – Before you Started the Program / Project	I plan to Use This Within Six Months
7. Budget business expenses	4 3 2 1 N/A	4 3 2 1	4 3 2 1
8. Make decisions based in evaluation of four methods of income	4 3 2 1 N/A	4 3 2 1	4 3 2 1
9. Identify potential problems and develop alternate solutions	4 3 2 1 N/A	4 3 2 1	4 3 2 1
10. Use traits that are important in customer service	4 3 2 1 N/A	4 3 2 1	4 3 2 1
11. Imagine your business achievements	4 3 2 1 N/A	4 3 2 1	4 3 2 1
12. Make a presentation to market your business	4 3 2 1 N/A	4 3 2 1	4 3 2 1
13. Determine the selling cost of your product or service	4 3 2 1 N/A	4 3 2 1	4 3 2 1
14. Decide how to give back to your community	4 3 2 1 N/A	4 3 2 1	4 3 2 1
15. Complete a business plan	4 3 2 1 N/A	4 3 2 1	4 3 2 1

- Have you (or will you in the next six months) started your own business? (circle one) YES NO
- Have you developed a business plan? (circle one) YES NO